

TAB 7

Fireworks Expense

Issue:

The company that performs our fireworks display on July 3rd requires additional funds in order to provide the same level of service.

Background:

This company has provided our fireworks display for several years. They have been good to work with and the members have been very happy with the performance. The last two years they have charged \$7500 for the display. Now due to supply chain issues and increased costs for materials, they will need to increase the cost for the display we have gotten in the past. The new charge will be \$8800 per the estimate included in the tab.

Recommendation/Motion:

Approve \$8800 for July 3rd, 2022 fireworks display with the additional funds (\$1300) coming from undesignated funds.

Pat Majewski, Board President

Jan 25, 2022

Office

From: Tim Jameson <timj@ipcdisplays.com>
Sent: Friday, January 14, 2022 7:59 AM
To: Office
Subject: Re: 2022 Lake Holiday Fireworks
Attachments: 2022 Lake Holiday CC Proposal.pdf

Hi Jill,

I put together two proposals, one which is a quote for the same show you have been getting product wise and another is for a \$7500 budget so you have some options.

I'm sure you are aware of all the manufacturing and shipping issues all importers (from all industries) have faced over the past year and a half. Our shipping fees have increased 3 fold from \$12500/container at the beginning of 2020 to \$40000/container this year. The factories have increased right at 18% across the board on all our products. Not to mention the rising costs of labor, insurance, etc, etc (as I'm sure you guys are facing as well) due to the issues we have here in our own country.

All that being said, we are doing our best to absorb what costs we can, as well as make some internal changes to save time and labor, to keep the increases to a minimum for all our clients, but we cannot absorb everything. The result of all of this is either clients have to increase their budgets to keep the same show they have been used to getting or we have to reduce the amount of product some to keep the budgets in line with what they are used to spending. Please don't feel as though I am trying to push you in either direction particularly, just wanted to be as transparent as possible with our proposals this year with all of our clients.

If you have any questions about any of this, please let me know and I'll do my best to better explain the situation we are dealing with.

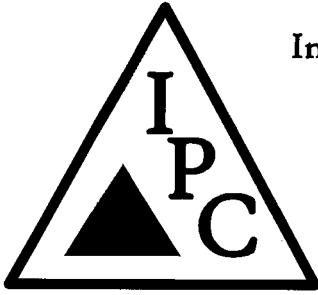
Hope you have a great day, talk to you soon.

Tim Jameson

Innovative Pyrotechnic Concepts, L.L.C.
www.ipcdisplays.com
240-372-9257

On 2022-01-13 22:22, Office wrote:

> Hi Tim,



Innovative Pyrotechnic Concepts, L.L.C.

12667 Grosstown Road
Hughesville, MD 20637

240-372-9257

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info@ipcdisplays.com

Jill Whitacre
Operations Coordinator
Lake Holiday Country Club, Inc.
231 Redland Road
Cross Junction, VA 22625

January 14, 2022

Dear Mrs. Whitacre,

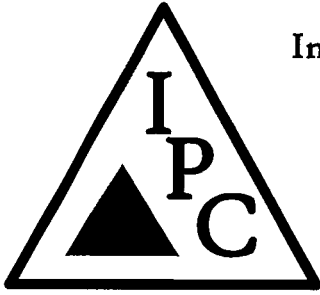
Thank you for allowing me to submit a proposal for the Lake Holiday Country Club fireworks display scheduled for July 3, 2022. We are looking forward to working with you and your staff once again this year.

Please see two separate proposals, one for \$7500 and another for \$8800.

Please feel free to contact me with any questions or suggestions you may have.

Thank you,

Timothy Jameson
President
Innovative Pyrotechnic Concepts, L.L.C.
timj@ipcdisplays.com
240-372-9257



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Lake Holiday Country Club Fireworks Display Overview

Product Specifications:

- Only reliable high quality fireworks produced in China and the USA will be used
- Fireworks selected for display will display a wide variety of effects and colors
- Selection includes many of our "Premium Shells" showcasing specialty effects

Display Operators:

- Lead shooter will possess a VA Shooters Licensed as required by the State of Virginia
- Lead shooter will have extensive knowledge and experience shooting professional displays
- Lead shooter will keep safety as the number one priority at all times

Safety Standards:

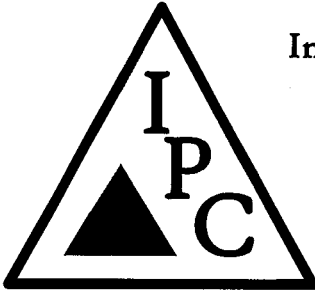
- All aspects of the display will strictly adhere to NFPA 1123: Code for Fireworks Safety
- In addition to on-site presence of the fire department, IPC will provide water fire extinguishers to be prepositioned at the site
- Personal protective equipment will be worn within the discharge area at all times during the display
- Our crew will assist in keeping unauthorized person(s) from entering the display area

Firing Method:

- Display will be electronically fired with the Starfire Digital Firing System or the Cobra Digital Wireless Firing System to ensure maximum safety for shooters, Lake Holiday Country Club personnel, and viewing audience.

Site Clean-Up:

- After completion of the display, a thirty minute "cool down" period will be followed by inspection for any unfired product which will be safely disposed or removed from site.
- Crew will remove all equipment, trash and/or large debris associated with the fireworks display.



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Lake Holiday Country Club Fireworks Display Show Summary
\$8,800 Budget Traditional Display

Opening Barrage:

- (60) – 2.5" Assorted Color Shells with Rising Tail
- (20) – 2.5" Titanium Salute shells with Rising Tail.

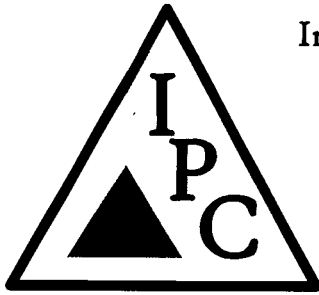
Main Body:

- (1) – 100 shot Red Comets To Horsetail Multi-shot Fanned Zipper Cake Device
- (1) – 100 shot Golden Willow Mine + Blue To Golden Willow Multi-shot Fanned Zipper Cake Device
- (1) – 100 shot Crackling Flower Mine To Dragon Eggs Multi-shot Fanned Cake Device
- (1) – 365 shot Lemon & Purple Crossette Multi-shot Fanned Zipper Cake Device
- (1) – 380 shot Red Tipped silver crackling comet Multi-shot Fanned Zipper Cake Device

- (144) – 3" Assorted Color Shells
- (72) – 4" Assorted Color Shells
- (54) – 5" Assorted Color Shells

Grand Finale:

- (180) – 2.5" Red, White, & Blue Color Finale Shells with Rising Tail
- (60) – 2.5" Titanium Salute Shells with Rising Tail
- (36) – 4" Red, White, & Blue Color Finale Shells with Rising Tail



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Lake Holiday Country Club Fireworks Display Show Summary
\$7,500 Budget Traditional Display

Opening Barrage:

- (60) – 2.5" Assorted Color Shells with Rising Tail
- (20) – 2.5" Titanium Salute shells with Rising Tail.

Main Body:

- (1) – 100 shot Red Comets To Horsetail Multi-shot Fanned Zipper Cake Device
- (1) – 100 shot Golden Willow Mine + Blue To Golden Willow Multi-shot Fanned Zipper Cake Device
- (1) – 100 shot Crackling Flower Mine To Dragon Eggs Multi-shot Fanned Cake Device
- (1) – 365 shot Lemon & Purple Crossette Multi-shot Fanned Zipper Cake Device
- (1) – 380 shot Red Tipped silver crackling comet Multi-shot Fanned Zipper Cake Device

- (144) – 3" Assorted Color Shells
- (54) – 4" Assorted Color Shells
- (36) – 5" Assorted Color Shells

Grand Finale:

- (180) – 2.5" Red, White, & Blue Color Finale Shells with Rising Tail
- (40) – 2.5" Titanium Salute Shells with Rising Tail
- (36) – 4" Red, White, & Blue Color Finale Shells with Rising Tail